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- Ready for the world of work?
- Want to join one of the UK's fastest growing companies?
- Want an exciting career in sales?

Being a RAPID offers a career in sales and the chance to earn while you learn. With a starting salary of £22,500, a company car AND the chance to earn extra commission after just a few months.

> Become a RAPID on our Europa sales scheme!

#### Who are we...?

We're an ambitious privately-owned logistics business and employ over 1000 staff in four countries, with 16 UK sites and we're still growing. Europa Worldwide Group is an award-winning company that gets goods from A to B on time by air, road and sea.

## What is the opportunity?

Our RAPID Career Development Programme gives you the kick-start to build your career in sales. We're looking for people to join us as Trainee Road Account Managers.

From day one you will become part of the Europa family and work within our European roadfreight team with some great colleagues to support you every step of the way!

You'll be given the best sales training to get you started, and the chance to grow your earnings with extra commission.



## How fast can I progress?

#### It's up to you!

Once you're hitting your targets you will be able to move fast and become our next sales superstar!



Complete our sales scheme and earn up to £40,000 per year!

### As a Trainee Road Account Manager, what will I be doing?

- Generating sales opportunities for the business
- Building positive customer relationships
- Understanding and meeting customers logistical needs
- Providing an excellent level of customer service
- Hitting sales targets!

we're also listed in the Sunday Times Grant Thornton Top Track 250, which ranks Britain's fastest growing private companies.

## Who are we looking for?

We're on the hunt for great people who will thrive with our ambitious team, based at our branch sites across the country.

- Self-motivated essential for hitting those targets!
- Likable we recruit on personality!
- Charismatic, energetic and enthusiastic
- Passionate about starting a career in sales
- Someone with a full clean driving licence



Think about the clothes you wear, the car you drive, the stuff you use every day - it all needs transporting from somewhere! This is what Europa does - it's likely that you're wearing something right now that we've transported across Europe.

Our services are vital - we're the glue that joins every bit of the supply chain together.

## Why a sales career in logistics?

Don't ask us - hear from members of the team who are already doing the jok

#### Matt Clarke works in Bristol...

"I feel in charge of myself and future. At Europa you really get out what you put in. I thrive on the responsibility that I have at work, making real commercial decisions every day. I wanted a real career opportunity after trying other roles and a short stint at University and Europa gave me that. I put the time in and applied the right attitude and I now feel proud and excited for what is to come.."



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I could not imagine being anywhere else and undertaking any other opportunity. I see this as my career now, not just logistics, but at Europa. SemuelForeman, RAPID 2019



#### Abbey Brookes is based in Birmingham...

"Two years and three roles later I am a Senior Account Manager hitting my targets and seeing my name near the top of the regional leader board each month. I feel inspired to work hard all the time. You can be as successful as you want to be and if you work hard you will get rewarded"

